

December 5, 2023

Dear Valued Customer,

We trust this letter finds you well. We, at BrassCraft Manufacturing Company, value the relationships we have built with our distribution partners over the years. It is our commitment to keep you informed about changes impacting our business together.

Today, we wish to share an update related to a matter affecting our entire industry - the ongoing challenges presented by inflation. The global economic landscape has undergone unprecedented changes, and we are not immune to these shifts. We have felt the impact of significant increases in the cost of labor and operational expenses, all of which directly impact our ability to provide the quality products you have come to expect from BrassCraft.

Throughout 2023, we tried to absorb the impact of these costs. With inflationary pressures continuing, we now find it necessary to implement a modest price adjustment across our product lines, effective February 5, 2024. The adjustment reflects our commitment to maintaining the quality and reliability of our products while navigating the challenges presented by the current economic landscape. After careful analysis, below you will find the price increase ranges, by category.

Product Category	Approximate Increase
BrassCraft Products	
Water Supplies	2%-5%
Fittings	3%-5%
Service Parts	3%-5%
Gas Products	0%-5%
Plumbshop Products	
Water Supplies	2%

All orders placed prior to February 5, 2024, will qualify for current pricing. In order to minimize the impact on overall service levels, we will monitor and limit pre-increase orders to 1/12th of the previous year's purchases.

Should you have any questions or concerns, please reach out to your account representative. Thank you for your trust in BrassCraft, we look forward to our continued collaboration and mutual success.

Best Regards,



Mike Roberts
Vice President, Sales & Marketing
BrassCraft Manufacturing Company