

August 2, 2021

Dear Valued Customer,

Since our price increase announcement this spring, we have experienced continued increased costs from our suppliers in the areas of raw materials, ocean freight, packaging, domestic freight, and fuel. As a result of these cost increases, we are announcing price increases on the following product categories effective September 3, 2021. Below are the ranges by category.

| <u>Product Category</u> | <u>Approximate Increase</u> |
|-------------------------|-----------------------------|
| Brasscraft Products     | 4-7%                        |
| Plumbshop Products      | 4-7%                        |
| Cobra Products          | 5-8%                        |

Please note that at this time we are not implementing a price increase on gas connectors or water heater connectors. All orders placed prior to September 3, 2021, will continue to qualify for current pricing. In order to minimize the impact to overall service levels we will be monitoring and limiting pre-increase orders to 1/12th of the previous year's purchases.

We truly appreciate your business and remain committed to manufacturing the highest quality products in the industry. Our vision of safety, continuous improvement, and in-market sales support remains our commitment to you.

We will be providing you with updated pricing for all products listed above in the coming weeks. Please contact your local sales representative or BrassCraft Sales Manager with any questions or if you would like additional information regarding this price change.

Thank you for your support.

Best Regards,



George Werner, Jr.  
Vice President, Sales  
BrassCraft Manufacturing Company